| The Bank of Punjab |  |  |  |
| :---: | :---: | :---: | :---: |
| Product Key Fact Statement Personal Loan |  |  |  |
| A. Your financing Need: |  |  |  |
| Name of the product | Salary Loan |  |  |
| Loan amount | As per Repayment Schedule |  |  |
| Tenure of the loan | As per Repayment Schedule |  |  |
| Mark-up type | Fixed for the Whole Tenure |  |  |
| B. Estimated Cost of this Loan: |  |  |  |
| What Mark-up* (fixed/variable) will you be charged? | 30.99\% per anum <br> 2.582\% Rate per Month <br> Markup Amount of Whole Tenure Rs. $\qquad$ /- |  |  |
| What other charges will you have to pay? | Rs.2,500/- ( One Time Processing Fee) |  |  |
| What will be the monthly installment payable? | As per Repayment Schedule |  |  |
| What total amount will you pay for the loan? | As per Repayment Schedule |  |  |
| C. Early payments: |  |  |  |
| Can you repay loan before the maturity? | Yes, you can repay loan before maturity without any Pre-Payment/ Partial Payment Penalty |  |  |
| How will you pay Monthly Installment? | It will be your responsibility to deposit Monthly Installment in your BOP account on or before $5^{\text {th }}$ of every month. |  |  |
| Can you transfer Salary Account with any other Bank? | No, you cannot transfer your Salary account from BOP to any other Bank till full settlement of loan and NOC from BOP. |  |  |
| How can you repay loan before the maturity? | Deposit your Principal, Markup \& Late Payment Charges (if any) in your account and submit request to the Bank for Early Loan Adjustment. |  |  |
| Will you have to pay any additional amount/charges for pre-payment/ early retirement of the loan? | There are no additional charges for Pre- Payment / Early Retirement of the Loan. |  |  |
| D. Default/late payment information: |  |  |  |
| What happens if you fail to fulfill your obligations? | The Bank can take Legal action against you including lodging of FIR and initiation of proceedings at your peril. <br> The Bank may take up with your Employer for deduction of loan payment from your Salary \& End Term Benefits under lien till settlement of loan. |  |  |
| What penalty will you be charged for not repaying on time? | Default charges | Rate Applied | Manner of computin charges |
|  | Re. 1/- per thousand per day for each instalment for overdue days. | 36.50\% per anum | Late Payment Charge Installment/1000) * O |
| E. Other material information: |  |  |  |
| What happens in case of death of borrower(s)? | The Outstanding Loan shall be claimed from Life Insurance Company. Exception apply as per Insurance Policy in case of death due to suicide etc. |  |  |
| What are the guarantor's obligations? | Only Personal Guarantee of the Applicant is Required. |  |  |
| What documents will be provided to you? | Loan Agreement + FOL + Repayment Schedule. |  |  |
| Where you can get assistance and redress? | For Product Queries: 042-35817661, 35817647 <br> For Account/ Payment Information : 042-99268230-31 <br> For Complaints: rfdcomplaints@bop.com.pk <br> BOP Phone Banking: 111-267-200 |  |  |
| Borrower's Signatures and Date | Authorized | Banker's Sign | ure, Stamp and Date |

